



Insurance Program

Do you want to **evolve** towards a real career? **Follow a training program in France** and give your insurance practice an intercultural dimension.

France is one of the five biggest markets for insurance. The products and techniques are original, effective, fine-tuned, and known for their quality and customer satisfaction. For bank insurance, highly developed in France, and cooperative and mutual insurance schemes, France leads with world with a fiercely competitive domestic market. For individual insurance and pensions, the most highly developed technical formulas are widely used.

With AXA and Groupama, MACIF and CNP, French insurance companies are among the leading companies in the world.

For foreign students:

Accommodations facilities, training, and methods are specifically tailored to meet the needs of Chinese and Russian students.

- French language classes
- Acquisition of specific vocabulary and concepts
- Intensive instruction every day with teachers who speak Chinese/Russian and French.

Pierre Attelée Institute provides highly intensive education for shorter periods, leading to the successful attainment of diplomas.

Objectives

- Obtain a new diploma to truly master an important field.
- Provide access to operational functions.
- Create relations with Chinese markets and professionals.
- Master new technologies and computer systems
- Master the French language through knowledge of the techniques, concepts and know-how involved in a profession.

Professional openings

- Technical management of insurance services and/or insurance in the banking sector
- Insurance services management in corporate companies
- Leadership of production and/or management services in insurance brokers
- Management of commercial divisions
- Office Management

A Stepping Stone

Trained by professionals on concrete operational projects, the students become highly sought-after professionals in China, in Russia and in France.

Access to management positions is within reach.



As a student in the insurance program, Pierre Attelée Institute gives you access to each seminar and conference that take place throughout the year.

European Bachelor's program

Expected results

- Perfect practical knowledge of the French and English professional insurance languages (TOEIC)
 - Mastery of the insurance techniques and concepts
 - European Bachelor in Insurance Technical Knowledge and Sales Management
 - European Computer Driving Licence
- Use of new technologies in most modules

| Modules | Credits |
|--|-----------|
| Insurance market | 1 |
| Marketing | 1,5 |
| Sales | 1 |
| Insurance contracts | 1,5 |
| Legal regulations governing insurance operations | 1 |
| Law of obligations | 1,5 |
| Business law | 1 |
| Social legislation | 1 |
| Non-life insurance (goods and liabilities) | 4 |
| Reinsurance | 1 |
| Fire and miscellaneous risks | 2,5 |
| Civil liability | 2 |
| Automobile | 1,5 |
| SME/SMI insurance | 1 |
| Business risks | 3 |
| Professional civil liability | 1,5 |
| Transportation insurance | 1 |
| Construction insurance | 1 |
| Automobile fleet management | 1 |
| Life insurance contracts | 1,5 |
| Social systems | 1,5 |
| Group insurance | 1 |
| Claims/automobile claims | 1 |
| Conventional rules governing claims | 2 |
| Claims adjustment | 0,5 |
| Theft and fire prevention | 1 |
| Financial and actuarial mathematics | 2,5 |
| Insurance accounting | 2 |
| Management and strategy | 1 |
| Management | 2 |
| English | 8 |
| Internship | 3 |
| Thesis and thesis defence | 4 |
| Total | 60 |